

# CASSIDY CONSULTING GROUP, LLC



**AUTHORIZED FEDERAL SUPPLY SERVICE  
GSA Multiple Award Schedule (MAS)  
PROFESSIONAL SERVICES**

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Contract Number: 47QRAA18D007E

Period Available: April 05, 2018 through April 04, 2023

General Services Administration  
Federal Supply Service

**Pricelist Current Through Modification: PA-A812 effective February 19, 2020**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

C2G is a woman owned small business and SBA certified HUBZone  
*Providing Commercial to Government Solutions*

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## I. Customer Information

1.

a. The following Special Item Numbers SIN(s) / Recovery SIN(s) are included:

SIN	Recovery	SIN Description
541611	541611RC	Administrative and General Management Services
541330ENG	541330ENGRC	Engineering Research and Development and Strategic Planning
54151S	54151SC	IT Professional Services
OLM	OLM	Order-Level Materials

b. Identification of lowest priced service for all SINs is

c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. Labor Category Definitions are provided in Section 3. Labor Rates are provided in Section 4.

2. Maximum Order for each SIN:

541330ENG – \$1,000,000

54151S – \$500,000

541611 – \$1,000,000

OLM – \$250,000

3. Minimum Order: \$100.00

4. The geographic scope is as follows:

Domestic Only – 50 States, DC, Territories. Services are provided at destination or as required (FOB). As a services provider there is not a defined point of production. There is no foreign item production.

5. Points of Production: Not applicable.

6. Discount from list prices: Net prices are included on the pricelist and includes discounts from commercial clients and most favored customer.

7. Quantity Discounts: Volume discounts are as follows:

- SIN 54151S 1% Task Orders exceeding \$500,000.00
- All Other SINs 1% Task Orders exceeding \$1,000,000.00

8. Prompt Payment Terms – 0.5% 15 Days, Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Purchase Cards

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes

10. Foreign Items: Not applicable

11. Standard Delivery is 30 days after receipt of order or as required by task order.

11a. Expedited Delivery – services provided as required by task order

11b. Overnight Delivery – services provided as required by task order



106 Virginia Ct. Hertford, NC 27944



11c Urgent Requirement – services provided as required by task order

12. FOB Points: Destination

13. Ordering

13a. Ordering Address: 106 Virginia Ct. Hertford NC, 27944

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: C2G 106 Virginia Ct. Hertford, NC 27944 or by designated electronic funds transfer

15. Warranty Provision – Standard Commercial Warranty

16. Export Packing Charges: Not applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Contact Contractor

18. Terms and Conditions of rental, maintenance, and repair: Not applicable as C2G is a service provider.

19. Terms and conditions of installation: Not applicable as C2G is a service provider.

20. Terms and conditions of repair parts: Not applicable as C2G is a service provider.

20a. Terms and conditions for any other services: Not applicable

21. List of service and distribution points:

106 Virginia Ct, Hertford NC 27944

22. List of participating dealers: Not applicable

23. Preventative maintenance: Not applicable

24. Special attributes such as environmental attributes: None

24b. Section 508 Compliance: Provided as needed for specific task order needs.

25. Data Universal Numbers System (DUNS) number: 078522178

26. Notification regarding registration in the System for Award Management (SAM) database. Yes

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed prices marked with (\*\*) in this price list are based on the U.S. Department of Labor Wage Determination number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

SCA Eligible LaborCategory	SCA Equivalent Code Title	Wage Determination No
Administrative Support I **	01020 - Administrative Assistant	15-4409
Administrative Support II **	01270 - Production Control Clerk	15-4409
Training Specialist I **	15095 - Technical Instructor/Course Developer	15-4409
Training Specialist II **	15050 - Computer Based Training Specialist Instructor	15-4409

## **II. Scope of Services Offered**

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### **SIN 541611 – Administrative Management and General Management Consulting Services (formerly 520-21)**

Encompasses the management of financial and business solutions programs and projects and includes but is not limited to program management, program oversight, project management and program integration of a limited duration. A variety of functions may be utilized to support program integration or project management tasks.

Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management. This encompasses work previously performed as SINs 520-21 Program Management Services; 874-1 Integrated Consulting Services; 874-6 Acquisition Management Support; and 874-7 – Integrated Business Program Support Services)

### **SIN 541330ENG – Engineering Research and Development and Strategic Planning**

Services required under this SIN involve all of the planning, budget, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, evaluation of inspection, testing, and maintenance program for fire protection and life safety systems, program/project management, technology transfer/insertion, training and consulting. Example: During this stage the actual manufacturing, launch, and performance monitoring of the navigation satellite will be assisted through project management, configuration management, reliability analysis, engineering retrofit improvements and similar functions. Professional engineering solutions do not include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.

### **SIN 54151S– Information Technology Professional Services (Formerly SIN 54151S)**

Information Technology Professional Services – IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

**OLM – Order Level Materials** - OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA.

### III. Labor Categories

Labor Categories are the same for all Special Item Numbers under this contract. Most labor categories require a minimum bachelor's degree in a relevant discipline to the contract or task order proposed. Experience can be substituted for education.

Commercial Labor Category	Minimum Years of Experience	Functional Responsibility
Program Analyst I	0	Responsible for providing analytical, administrative, and/or program management support task orders. Supports the completion of project activities and deliverables under the direction and review of more senior staff. Ensures objective analysis of data and alternatives.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program Analyst II	1	Contributes ideas to address project requirements, contributes to project management plans and maintains project schedules. Contributor to project deliverables. This position may engage in the performance of quality assurance reviews of deliverables or work product developed by peers and other participants. Develops project documentation in accordance with established policy and procedures. Ensures objective analysis of data and alternatives.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program Analyst III	3	Works independently to contribute to deliverables and perform task order activities. Contributes ideas to address task requirements, contributes to project management plans and works to adhere to project schedules. Coordinates with both senior and junior personnel to aggregate task activities such as budgets and schedules. May require functional proficiency in a particular task order area. Ensures objective analysis of data and alternatives in contribution to deliverables.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program Analyst IV	5	Responsible for ensuring the on-time completion of task deliverables, activities, and supervision of junior staff. May act as task order leader, coordinating efforts of junior personnel. May lead daily operational activities such as facilitation, problem solving, developing project and operational plans, communications, and recommending/ developing processes and procedures. Develops project documentation in accordance with established policy and procedure. Ensures completion of deliverables in accordance with task order objectives.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Business Systems Analyst I	5	Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify business processes and procedures.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration, information technology or liberal arts.	

Business Systems Analyst II	10	Reviews, analyzes, and evaluates business systems, user needs, departmental and federal mandates and guidelines. Formulates solutions to parallel overall business strategies. Writes detailed policies, procedures. Provides input to Federal Mandates and works with customer and industry to define business best practices. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others.
<b>Education and/or Experience Requirements</b>	Bachelor's degree w/10- 15 years' experience or MS/MA degree w/10 years' experience in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration, information technology or liberal arts.	
Business Systems Analyst III	15	Develops and defines systems scope and objectives based on both user needs and a good understanding of applicable business systems and industry requirements. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirement specifications. Competent to work at the highest technical level of most phases of systems analysis while considering the business implications of the application of technology to the current and future business environment. Responsible for supervision of all Business Systems staff members.
<b>Education and/or Experience Requirements</b>	Master's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Domain Subject Matter Expert	10	Provides customer domain and/or business process specific expertise. Individual brings specific functional and technical knowledge and experience for a specifically defined task order requirement such as server technology, cloud computing or a functional domain such as health care or cyber security.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration, information technology or liberal arts.	
Functional Analyst I	3	Performs analysis of business and user needs and documents requirements. Develops and defines systems scope and objectives through research and fact-finding combined with working knowledge of business systems and industry requirements.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Functional Analyst II	6	Performs analysis of business and user needs and documents requirements. Develops and defines systems scope and objectives through research and fact-finding combined with working knowledge of business systems and industry requirements. May facilitate or lead a team of less experienced personnel in defining complex system requirements.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program/Project Manager I	6	Responsible for ensuring the on-time and on budget completion of task deliverables and activities. May also possess specialized experience related to functional area of task order. Provides advisory guidance within a functional or technical discipline. Provides strategic guidance on content, format and flow to task and team leads in pursuit of overall deliverable completion. May be responsible for execution of task order. Provides leadership and oversight to task order members.



<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program/Project Manager II	8	Responsible for providing leadership and management direction of the project or task order to include integration of all project activities and sub-contractors. Responsible for ensuring the on- time completion of task deliverables and activities. Responsible for direct client interface and any problem resolution.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Program/Project Manager III	10	Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Has authority and responsibility to identify and commit resources required to support specific projects or contracts. Establishes and alters (as necessary) program management structure to direct effective contract support activities.
<b>Education and/or Experience Requirements</b>	Master's degree in business administration, engineering, or related technical discipline. Acceptable experience on a major program or Project Management Institute (PMI)/Defense Acquisition (DAWIA) certification can substitute for a master's degree.	
Administrative Support I **	0	Directly supports Program Manager or Project Manager by maintaining personnel and other files; prepares correspondence, schedules, and coordinates travel. Assists in the preparation of presentation graphics and supports the development of contract deliverables and reports.
<b>Education and/or Experience Requirements</b>	High School	
Administrative Support II **	4	Responsible for the effective administration of the business operations for an office, department, or division. Assures that acceptable administrative services are provided to the client within budget, on schedule and with a minimum of disruption. Carries out recurring office procedures independently. Reviews outgoing materials and correspondence for internal consistency and conformance with office procedures; assures that proper clearances have been obtained. Composes correspondence requiring some technical understanding. May assign and supervise the work of support personnel.
<b>Education and/or Experience Requirements</b>	Associate's degree	
<b>Acquisition</b>		
Acquisition Specialist I	2	Responsible for supporting acquisition project documentation to include technical status, cost, budget, risk, or schedule status in support of an acquisition project.
<b>Education and/or Experience Requirements</b>	Bachelor's degree.	
Acquisition Specialist II	4	Responsible for developing key deliverables on an acquisition project which may include analysis of alternatives, cost and economic information, market survey, or engineering, test, and production documents. Makes recommendations to project leadership regarding
<b>Education and/or Experience Requirements</b>	Bachelor's degree.	

Acquisition Specialist III	10	Responsible for leading teams and developing plans and documentation needed to support successful completion of major project milestone decisions. These may include acquisition plans economic analysis, test and evaluation master plans, logistics plans, training plans, fielding documentation or other documents in accordance with Agency or Defense Acquisition Directives, Federal Acquisition Regulations, or best business practices
Education and/or Experience Requirements	Master’s degree.	
Engineering and Technical		
Configuration Management Specialist I	5	Responsible for configuration management planning. Describes provisions for configuration identification, change control, configuration status accounting and configuration audits. Identifies and maintains the original configuration of requirements documentation, design documentation, software, and related documentation. Tracks all problems and changes in product documents and software and reports changes and current configuration. Responsible for configuration audits. Supports audits to verify that requirements of all baselines have been met by the as-built software.
Education and/or Experience Requirements	Bachelor’s degree.	
Configuration Management Specialist II	10	Responsible for configuration management planning. Describes provisions for configuration identification, change control, configuration status accounting and configuration audits. Identifies and maintains the original configuration of requirements documentation, design documentation, software, and related documentation. Regulates the change process so that only approved and validated changes are incorporated into product documents and related software. Responsible for configuration status accounting. Tracks all problems and changes in product documents and software and reports changes and current configuration. Responsible for configuration audits. Supports audits to verify that requirements of all baselines have been met by the as-built software.
Education and/or Experience Requirements	Bachelor’s degree.	
Engineer I	4	Performs routine engineering work requiring application of standard techniques, procedures, and criteria in carrying out a sequence of related engineering tasks. Limited exercise of judgment is required on details of work and in making preliminary selections and adaptations of engineering alternatives.
Education and/or Experience Requirements	Bachelor’s degree in an engineering or technical field.	
Engineer II	10	Has full technical responsibility for interpreting, organizing, executing, and coordinating assignments. Plans and develops engineering projects concerned with unique or controversial problems which have an important effect on major programs. This involves exploration of subject area, definition of scope and selection of problems for investigation, and development of novel concepts and approaches. Maintains liaison with individuals and units within or outside the organization with responsibility for acting independently on technical matters pertaining to the field.

<b>Education and/or Experience Requirements</b>	Bachelor's degree in an engineering or technical discipline.	
Engineer III	15	Makes decisions and recommendations that are recognized as authoritative and have an important impact on extensive engineering activities. Initiates and maintains extensive contacts with key engineers and officials of other organizations, requiring skill in persuasion and negotiation of critical issues. At this level, individuals will have demonstrated creativity, foresight, and mature engineering judgment in anticipating and solving unprecedented engineering problems, determining program objectives and requirements, organizing programs and projects, and developing standards and guides for diverse engineering activities.
<b>Education and/or Experience Requirements</b>	Master's degree and 10 years' experience or Bachelor's degree and 15 years' experience.	
Data Architect I	6	Designs and builds relational databases. Performs data access analysis design, and archive/recovery design and implementation. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Develops object and data models and the metadata repository.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in computer science; management information systems; engineering, or related technical discipline.	
Data Architect II	8	Responsible for setting enterprise data standards and developing of formal description of the data and data structures/metadata. Designs and builds relational databases. Performs data access analysis design, and archive/recovery design and implementation. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Works in a data warehouse environment, which includes data design, database architecture, and metadata repository creation. Develops data warehousing blueprints, evaluating hardware and software platforms, and integrating systems. Reviews and develops object and data models and the metadata repository. Instructs, directs, and checks the work of other task personnel.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in computer science; management information systems; engineering, or related technical discipline.	
IT Specialist II	6	Provides expertise in compiling, arranging, storing and retrieval of information to facilitate support of the customer, project, or program. Administers, evaluates, installs, maintains and provides overall support for LANs and WANs. Implements interface programs, develops security procedures, and regulate usage. Performs planning and cost analysis of projects. Designs, tests, and implements LAN and WAN networks applications and troubleshoots problem areas. Coordinates network policy, procedures, and standards. Assists training of users.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in computer science; management information systems; engineering, or related technical discipline.	
Budget Analyst I	5	Performs routine and recurring budget analysis duties. Follows specific guidelines and previous budget reports in analyzing budgets for operating programs which are uniform and repetitive. Assisting operating officials in preparing budget requests and justifications by gathering, extracting, reviewing, verifying, and consolidating a variety of narrative and statistical data; examining budget requests for accuracy and conformance with procedures and regulations; and comparing budget requests with prior year estimates and current operating reports; analyzing operating reports to monitor program expenditures and obligations; and summarizing narrative and statistical data in budget forms and reports.

<b>Education and/or Experience Requirements</b>	Bachelor's degree in finance or accounting or related experience to the functional program area.	
Budget Analyst II	8	Provides analytical support for budgets which require annual modifications due to changing work processes, resource needs, funding requirements, or fluctuating revenue. Interprets guidelines and precedents and advises operating managers concerning budgeting policies. Performs in-depth analysis of budget requests using techniques such as cost-benefit analysis and program trade-offs, and by exploring alternative methods of funding; confers on modifications to budget requests; and interprets, revises, and develops procedures and instructions for preparing and presenting budget requests; identifies trends and recommends adjustments in program spending; advises management on budgeting deadlines and alternative means of accomplishing budgetary objectives; and serves as budgeting liaison between managers and staff of various organizational programs.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in finance or accounting or related experience to the functional program area.	
<b>Logistics and Training</b>		
Logistics Analyst I	0	Under broad direction, performs logistic support functions. Must be familiar with the principles of purchasing, handling, control and transportation of material and other property. Works under general supervision. Performs tasks in support of logistics projects. Develops, upgrades and improves systems for tracking and reporting material, material handling procedures and scheduling.
<b>Education and/or Experience Requirements</b>	Associate's degree	
Logistics Analyst II	5	With minimal direction, performs logistic support functions. Must be familiar with the principles of purchasing, handling, control and transportation of material and other property. Works under limited supervision. Performs tasks in support of logistics projects. Develops, upgrades and improves systems for tracking and reporting material, material handling procedures and scheduling. May supervise other Logistics Analysts or Logisticians.
<b>Education and/or Experience Requirements</b>	Bachelor's degree	
Logistics Analyst III	10	Performs logistic support functions. Must be familiar with the principles of purchasing, handling, control and transportation of material and other property. Works independently. Performs tasks in support of logistics projects. Develops, upgrades and improves systems for tracking and reporting material, material handling procedures and scheduling. Directs and supervises other Logistics Analysts or logisticians. Makes recommendations to project leadership or client based on logistics performance.
<b>Education and/or Experience Requirements</b>	Master's degree	
Training Specialist I **	0	Develops training documentation and training plans for both corporate and client use. Manages training schedules and program delivery. Coordinates venues to include contracts, tools, and support materials for on site or on-line training content. Manages training records to ensure compliance on corporate requirements such as annual security training and client program requirements such as IT certification training.

<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration or liberal arts.	
Training Specialist II **	6	Responsible for content development. Conducts the research necessary to develop and revise training courses and prepares appropriate training manuals. Prepares all instructor materials (course outline, background material and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates and course evaluation forms). Trains personnel by conducting formal classroom courses, workshops, and seminars. Provides daily supervision to staff and develops additional trainers such as a Train the trainer program.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration, information technology, engineering, or liberal arts.	
Quality Assurance Manager	8	Manages the execution of the quality program to include developing the quality assurance plan and processes. Performs and leads tests of software to ensure proper operation and freedom from defects. May create test data for applications. Documents and works to resolve all complex problems regarding process and procedure. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Acts as information resource about assigned areas to technical writers and other Quality Assurance Analysts. Performs complex workflow analysis and recommends quality improvements. Plans for and conducts quality audits. Manages contractor portion of quality assurance surveillance plan.
<b>Education and/or Experience Requirements</b>	Bachelor's degree in a technical discipline or relevant functional area to include finance and accounting; human resources; business administration, information technology, engineering, or liberal arts.	
Earned Value Management (EVM) Specialist	8	Responsible for earned value management analysis for major tasks. Tracks cost, schedule and performance planned versus actual for all elements of a project's work breakdown structure. Applies earned value management experience to assess project risk and make recommendations for improvement or correction to project leadership and client. Uses industry standard project management tools such as Primavera or Microsoft Project.
<b>Education and/or Experience Requirements</b>	Bachelor's degree. Industry certification such as PMI or DAWIA is preferred.	

**Service Contract Act:** The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Administrative Support I	01020 - Administrative Assistant	15-4409
Administrative Support II	01270 - Production Control Clerk	15-4409
Training Specialist I	15095 - Technical Instructor/Course Developer	15-4409
Training Specialist II	15050 - Computer Based Training Specialist Instructor	15-4409

*0 years minimum experience is equivalent to a Bachelor's Degree except for Administrative Support categories and Logistics Analyst I where high school diploma or Associate's Degree apply.*

*Appropriate/relevant professional certifications are equivalent to two (2) years of experience.*

#### IV. Labor Rates

The following labor rates reflect the first five years of the contract. Rates are escalated at 2 percent per year. C2G discounts rates at the task order level based on requirements of each contract and market conditions for the workforce. Rates apply to both customer site and C2G company site locations. Price includes the 0.75% Industrial Fund Fee.

Item	SIN	Awarded Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
1	541611; 541330ENG; 54151S	Acquisition Specialist I	\$71.63	\$73.06	\$74.52	\$76.01	\$77.53
2	541611; 541330ENG; 54151S	Acquisition Specialist II	\$102.32	\$104.36	\$106.45	\$108.58	\$110.75
3	541611; 541330ENG; 54151S	Acquisition Specialist III	\$125.34	\$127.85	\$130.40	\$133.01	\$135.67
4	541611; 541330ENG; 54151S	Administrative Support I **	\$32.90	\$33.55	\$34.23	\$34.91	\$35.61
5	541611; 541330ENG; 54151S	Administrative Support II **	\$40.15	\$40.95	\$41.77	\$42.61	\$43.46
6	541611; 541330ENG; 54151S	Budget Analyst I	\$66.38	\$67.71	\$69.06	\$70.44	\$71.85
7	541611; 541330ENG; 54151S	Budget Analyst II	\$84.07	\$85.75	\$87.47	\$89.22	\$91.00
8	541611; 541330ENG; 54151S	Business Systems Analyst I	\$83.45	\$85.11	\$86.82	\$88.55	\$90.32
9	541611; 541330ENG; 54151S	Business Systems Analyst II	\$97.63	\$99.58	\$101.58	\$103.61	\$105.68
10	541611; 541330ENG; 54151S	Business Systems Analyst III	\$135.60	\$138.31	\$141.08	\$143.90	\$146.77
11	541611; 541330ENG; 54151S	Configuration Management Specialist I	\$65.94	\$67.26	\$68.61	\$69.98	\$71.38
12	541611; 541330ENG; 54151S	Configuration Management Specialist II	\$96.29	\$98.22	\$100.18	\$102.19	\$104.23
13	541611; 541330ENG; 54151S	Data Architect I	\$94.43	\$96.32	\$98.24	\$100.21	\$102.21
14	541611; 541330ENG; 54151S	Data Architect II	\$136.16	\$138.88	\$141.66	\$144.50	\$147.39
15	541611; 541330ENG; 54151S	Domain Subject Matter Expert	\$123.85	\$126.33	\$128.85	\$131.43	\$134.06

16	541611; 541330ENG; 54151S	Earned Value Management (EVM) Specialist	\$116.59	\$118.93	\$121.30	\$123.73	\$126.21
17	541611; 541330ENG; 54151S	Engineer I	\$86.97	\$88.71	\$90.49	\$92.30	\$94.14
18	541611; 541330ENG; 54151S	Engineer II	\$122.78	\$125.24	\$127.74	\$130.30	\$132.90
19	541611; 541330ENG; 54151S	Engineer III	\$143.24	\$146.11	\$149.03	\$152.01	\$155.05
20	541611; 541330ENG; 54151S	Functional Analyst I	\$88.60	\$90.38	\$92.18	\$94.03	\$95.91
21	541611; 541330ENG; 54151S	Functional Analyst II	\$102.77	\$104.83	\$106.92	\$109.06	\$111.24
22	541611; 541330ENG; 54151S	IT Specialist II	\$82.74	\$84.40	\$86.08	\$87.80	\$89.56
23	541611; 541330ENG; 54151S	Logistics Analyst I	\$71.63	\$73.06	\$74.52	\$76.01	\$77.53
24	541611; 541330ENG; 54151S	Logistics Analyst II	\$94.14	\$96.02	\$97.94	\$99.90	\$101.90
25	541611; 541330ENG; 54151S	Logistics Analyst III	\$117.66	\$120.02	\$122.42	\$124.86	\$127.36
26	541611; 541330ENG; 54151S	Program Analyst I	\$54.00	\$55.07	\$56.18	\$57.30	\$58.45
27	541611; 541330ENG; 54151S	Program Analyst II	\$68.25	\$69.62	\$71.01	\$72.43	\$73.88
28	541611; 541330ENG; 54151S	Program Analyst III	\$86.57	\$88.30	\$90.07	\$91.87	\$93.71
29	541611; 541330ENG; 54151S	Program Analyst IV	\$112.84	\$115.09	\$117.39	\$119.74	\$122.14
30	541611; 541330ENG; 54151S	Program/Project Manager I	\$103.62	\$105.69	\$107.80	\$109.96	\$112.16
31	541611; 541330ENG; 54151S	Program/Project Manager II	\$137.36	\$140.11	\$142.91	\$145.77	\$148.68
32	541611; 541330ENG; 54151S	Program/Project Manager III	\$165.73	\$169.05	\$172.43	\$175.88	\$179.39
33	541611; 541330ENG; 54151S	Quality Assurance Manager	\$132.91	\$135.56	\$138.28	\$141.04	\$143.86





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34	541611; 541330ENG; 54151S	Training Specialist I **	\$60.34	\$61.55	\$62.78	\$64.04	\$65.32
35	541611; 541330ENG; 54151S	Training Specialist II **	\$92.93	\$94.79	\$96.68	\$98.61	\$100.59